

**HOTEL & RESORT**

# Partnership Benefits

## Participating hotels & resorts receive:

- Convention and group sales leads
- Regular Director of Sales (DOS) meetings
- Full access to the Travel Portland partner portal, including:
  - new B2B partner directory
  - calendar of upcoming conventions
- Research updates on Portland’s tourism industry
- Discounts on ad space in Travel Portland publications
- Networking and educational opportunities
- Investment in the tourism industry

## Hotel & Resort Partner Dues Structure

GROUP	COST*	REGION
<b>Central City</b>	<b>\$17.25 per room</b>	Downtown, Lloyd, Northwest Portland, Central Eastside
<b>City of Portland</b>	<b>\$11.50 per room</b>	Airport, Jantzen Beach, East Portland
<b>Portland Region</b>	<b>\$7.50 per room</b>	Metro Area: Clackamas, Washington and Columbia counties, plus Gresham
<b>Outside of Portland</b>	<b>\$750 flat fee</b>	Other Oregon regions, Washington state

\*Rates are valid January 1 - December 31, 2021 and may be subject to increase in future years.